

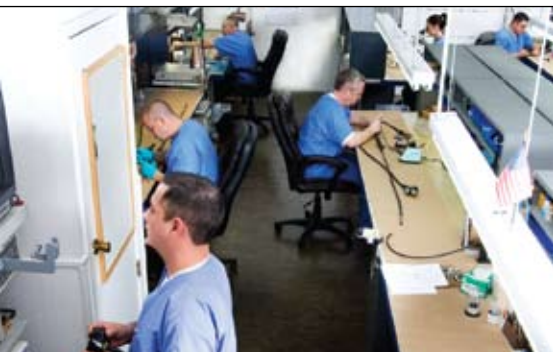


Because Results Matter | 2008



ISI Medical Equipment Repair Services

## Medical facilities nationwide look to ISI for dependable medical equipment repair services that beat the manufacturer's cost



### The ISI repair process

Upon arrival, an ISI technician inspects your medical equipment and makes note of any and all defects. We then provide you with a detailed customer quote. Always aware that hospitals and clinics operate within pre-set budgets, we work with you to prioritize repairs when necessary. After customer approval, the ISI technician begins the exacting process of equipment repair using manufacturer's parts or quality OEM equivalents.

Once serviced, the equipment must pass a rigorous final inspection before leaving our lab. That's the key to ISI success: no equipment leaves our lab until it is right.



**Because results matter.**

### Time and money

Tight surgery schedules mean turn-around time is important. Our technicians work diligently to perform most repairs in one to three days. When equipment is needed ISI comes through with a loaner – free of charge.

We know your budget is important. ISI repair charges are competitive and we often save our customers thousands of dollars – sometimes on just one repair!



### Service reports

Our customer service doesn't stop once your equipment is returned to you. To help our customers manage their budget, or in some cases identify a repetitive problem, ISI provides quarterly reports that track equipment by model and serial number. Plus, you can request a customized report.

## 10 top reasons to choose ISI for your equipment repairs

1. ISI is **ISO 13485:2003** and **ISO 9001:2000** certified.
2. ISI is a **one-stop source for repairs** for all manufactures' brands of endoscopes, medical cameras, powered handpieces, Phacoemulsifiers and harmonic scalpels.
3. ISI offers **substantial savings** over the manufacturer's and many other independents' repair costs.
4. **Loaner equipment** is available to ISI customers.
5. ISI offers full, no-charge equipment **diagnostic evaluations**.
6. **In-depth training and years of experience** means our technicians repair and refurbish your medical equipment with the highest degree of workmanship.
7. ISI uses only **top-quality parts**.
8. ISI repair **turn-around time** is fast – usually one to three days – with **insured shipping and handling**.
9. ISI has a **rock-solid warranty** on repair work.
10. ISI provides quarterly and custom **reports**.

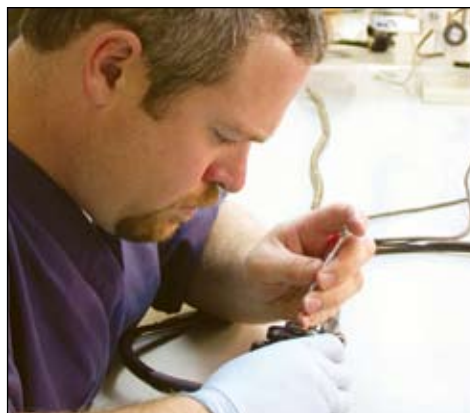
# Medical Equipment Repairs

ISI repairs all major brands of endoscopes

## FYI –

An online care guide for flexible and rigid endoscopes is posted at [www.isisurgery.com](http://www.isisurgery.com)

ISI can save your facility **thousands of dollars.**



## Flexible Endoscopes

**Olympus, Pentax, Storz, Fujinon – all serviced at ISI**

Our experienced technicians are trained in the repair of all major manufacturers' flexible endoscopes.

A partial list of flexible scopes serviced at ISI includes colonoscopes, gastroscopes, duodenoscopes, ENT scopes, sigmoidoscopes, ureteroscopes, plus others.

A short list of common repairs includes replacing bending rubbers, adjusting angulation, and reinstalling biopsy channels. ISI technicians also perform major rebuilds to further prolong the serviceability of your flexible endoscopes.

## Rigid Endoscopes

**Storz, Stryker, Olympus, ACMI, Wolf, Linvatec/Hall – the list of manufacturers is extensive**

ISI repairs all major bands of rigid endoscopes. Our technicians service a wide variety of makes and models including arthroscopes, laparoscopes, cystoscopes, ENT scopes, semi-flexibles, and others.

A list of common rigid scope repairs includes rod lens replacement, tubing, fiber optics replacement, objective assemblies, and eyepiece replacement. And, as with flexible scope repairs, ISI technicians perform major endoscope rebuilds to prolong the serviceability of your rigid endoscopes.

## Medical Cameras

**ISI repairs and refurbishes all major brands of medical-grade cameras**

Stryker, Storz, Solos, Olympus, Linvatec/Hall, Wolf, Weck are among the brands of cameras ISI repairs at prices that help stretch tight budgets – without sacrificing quality and dependability.

## Powered Handpieces

**ISI repairs all major brands of pneumatic, electrical and battery powered handpieces including:**

Linvatec/Hall, Stryker, 3M, Microaire, Synthes, Midas Rex, and others. You can count on ISI's commitment to providing customers with quality repairs and dependable turn-around time.

## Phacoemulsifiers and Harmonic Scalpels

**ISI repairs all major brands of phacoemulsifier handpieces and harmonic scalpels.**

Our repairs can stretch your facility's budget with competitive pricing over Alcon, AMO, Storz, Ethicon, Chrion, Staar, and other manufacturers.

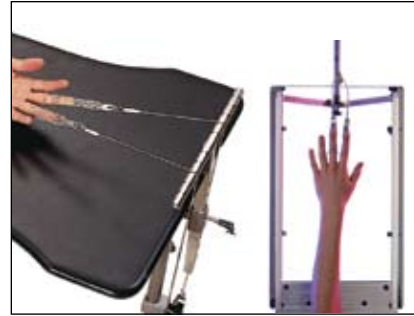
ISI can help customers learn how to avoid common causes of phaco failure such as broken tips, dents, over autoclaving, cable or connector damage and fractured crystals.



## Two divisions, the same commitment

Established in 1978, Instrument Specialists, Inc. is known for its superior medical equipment service and quality O.R. products. A unique dedication to craftsmanship at the best possible price has earned ISI trust across the medical community.

At ISI, we look forward to the opportunity to serve our clients as well as earn the respect of new customers. For more information visit [www.isisurgery.com](http://www.isisurgery.com) or speak with one of our customer representatives at 1-800-537-1945.



### ISI Medical Equipment Service

- Flexible & Rigid Endoscopes
- Medical Camera Repair
- Powered Handpiece Repair
- Phacoemulsifier and Harmonic Scalpel Repair
- GSA's Federal Supply Service (FSS)
- GPO Contract Prices

### ISI Medical & O.R. Products

- Specialty Surgical Tables
- Leadless Hand Immobilizers
- Upper Extremity Traction Devices
- Instrument Cleaning Solutions
- Instrument Lubricants
- Instrument Cleaning Brushes, Sets and Brush Organizers
- GSA's Federal Supply Service (FSS)
- GPO Contract Prices

# Instrument Specialists, Inc.

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